

Velosio®

AI Strategy & Activation Accelerator

Turn AI Curiosity into Real, Secure Business Impact

AI is everywhere — but most organizations are stuck at the starting line.

Leaders know AI and Copilot can dramatically improve productivity, decision making, and operational efficiency. Yet many companies find themselves asking the same questions:

- "We bought Copilot... why aren't we seeing value yet?"
- "Is our data actually ready for AI?"
- "What are the security, compliance, and governance risks?"
- "Where should we even start — chat, copilots, agents, analytics?"
- "Are we overspending on licenses we can't fully use?"

The reality is that **AI success isn't blocked by technology**, it's blocked by readiness.

Most organizations struggle with:

- Fragmented or low quality data
- Unclear security and governance guardrails
- Licensing mismatches and hidden costs
- Uncertainty around agentic AI and automation
- Fear of moving fast and breaking something important

Without a clear plan, AI becomes another underutilized investment instead of a competitive advantage.

Organizations that get AI right operate very differently.

They use AI to:

- Eliminate manual work and accelerate employee productivity
- Improve forecasting, decision quality, and operational insight
- Automate repetitive processes with AI agents, not just chatbots
- Empower business users safely with Copilot across Microsoft 365, Dynamics, and Power Platform
- Innovate faster while maintaining security, compliance, and trust

In these organizations:

- AI is embedded into daily workflows, not bolted on
- Data is trusted, governed, and ready to power intelligent outcomes
- Leaders have clarity on ROI, costs, and value creation
- AI adoption is intentional, safe, and measurable

AI stops being experimental — and starts driving real business results.

Velosio's AI Strategy & Activation Accelerator is a structured, executive level engagement designed to move you from uncertainty to execution, safely and quickly.

This is not a generic AI workshop. It is a **Microsoft first, outcomes driven readiness and activation program** that delivers a clear roadmap to AI value.

What We'll Do

Over a 4–6 week engagement, we assess and align every critical dimension of AI success:

Copilot & Generative AI Readiness

We evaluate your readiness to deploy Microsoft Copilot across Microsoft 365, Dynamics 365, and Power Platform- identifying blockers, high value use cases, security gaps, and adoption risks.

You receive:

- Copilot Readiness Scorecard
- Priority use case matrix by function
- Deployment risks and mitigation plan

Microsoft AI Licensing & Cost Optimization

We analyze your current Microsoft licensing, Copilot eligibility, and consumption based AI services to ensure you're set up correctly — and not overspending.

You receive:

- Licensing gap and optimization report
- AI cost and consumption model
- Clear licensing prerequisites and recommendations

Data Readiness Assessment (The #1 Predictor of AI Success)

We assess the quality, structure, accessibility, and security of the data that AI depends on — identifying risks that could undermine accuracy, trust, or adoption.

You receive:

- Data readiness heatmap
- Data risk and remediation summary
- AI data enablement recommendations

Agentic AI Readiness

We evaluate where autonomous and multi agent AI can deliver real value...beyond chat- across sales, service, operations, and finance.

You receive:

- Agentic AI readiness scorecard
- Shortlist of high value agent scenarios
- Reference architecture and governance guardrails

Microsoft Co Funding & Incentives

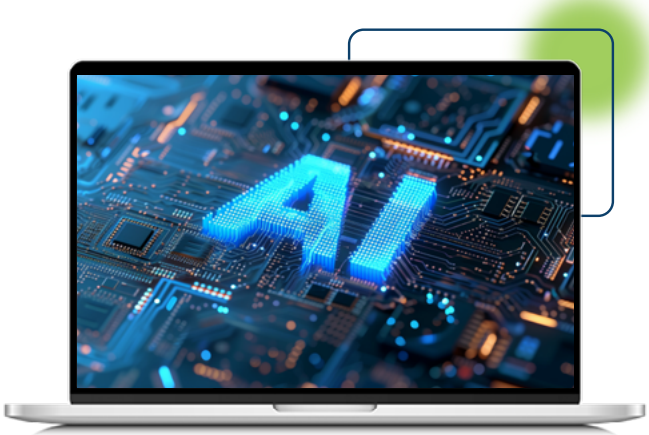
We determine your eligibility for Microsoft AI funding programs and provide a clear path to securing co funded implementation.

You receive:

- Funding eligibility summary
- Recommended Microsoft funding motions
- Next step execution plan

At the end of the engagement, you walk away with:

- An executive level AI Readiness Summary
- Copilot, data, licensing, and agentic AI scorecards
- A risk and dependency register
- A prioritized 90 day AI activation roadmap
- ROI and value justification
- Clear next steps toward funded execution



Why Velosio

Velosio is not experimenting with AI. We are operationalizing it every day.

- Microsoft first approach across M365, Dynamics 365, Power Platform, and Azure
- Deep expertise in Copilot, data, security, and governance
- Proven experience moving organizations from readiness to execution
- Strong alignment with Microsoft sellers and funding programs
- Executive level strategy grounded in real technical reality

We don't just tell you what AI could do.
We show you **how to activate it- safely, effectively, and with measurable ROI**.

Engagement Model

- Fixed fee engagement: $20K–$30K
- Typical duration: 4–6 weeks
- Remote delivery with optional executive readout

The Bottom Line

> AI will reshape how work gets done. The companies that win won't be the ones who move fastest. They'll be the ones who move smartest.
>
> Velosio helps you get AI ready, activate value, and move forward with confidence.

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